



2010 South Dakota Auctioneers Association

Bid Calling Championship

Sunday, September 5, 2010 • Huron, South Dakota

Dakotaland Stage on the State Fairgrounds

Time of Contest: Contest will begin at 2:00 p.m. on Sunday, September 5, 2010.

Contestants must check in at the Dakotaland stage area clerking table by 1:15 p.m. to draw for the order of auction items to sell.

Site of Contest: Dakotaland Stage on the South Dakota State Fairgrounds in Huron. The stage is located near the Administration Building on the grounds.

Eligibility of Contestants: Contestants must have been a member in good standing of the South Dakota Auctioneers Association for at least 12 months prior to the contest date. Additionally, contestants must have paid membership dues for the current year (2010-2011) prior to the contest.

Entry Fee and Closing Date: The contest fee is the cost of three items each contestant must bring to sell during the preliminary round. Membership dues for the 2010-2011 year must be paid prior to the contest. Contestants are encouraged to mail, fax their entry forms to (605) 539-9281 or notify the SDAA via e-mail luck@venturecomm.net or phone (605) 539-9281 if they wish to enter. You may also register before 1:00 p.m. on the day of the contest. Each contestant is asked to provide three items to sell in the preliminary round of the contest. The value of the items is up to the contestant.

Contestant Position: Each contestant will appear on the program in the order they draw. Each contestant must appear on stage as his or her name is called by the master of ceremonies.

Judges and Judging: A panel of five judges has been selected by the SDAA Board of Directors. The categories scored will be (1) *Appearance and Poise*; (2) *Voice (Clarity and Chant)*; (3) *Enthusiasm*; (4) *Crowd Appeal*. All decisions of the judges will be final. Each judge scores the contestants with a possible 25 points in each of the four categories for a total of 100 possible points from each judge. All five judges' scores are tallied, with the high and low total scores being thrown out and the remaining three scores tallied (possible 300 points) for a total on each contestant, with the top three point totals determining who will be in the final round. The final round is scored in the same manner.

Contest Procedures: During the first round of the contest, each contestant will sell three items supplied by the contestant. After the first round of calling, the top three scoring participants will be invited back to participate in the final round. During the final round, each contestant will again sell three items. These items will be supplied by the SDAA.

Awards: The champion will receive a belt buckle and a plaque. The second and third place winners will receive plaques. SDAA will sponsor, up to \$1,000, the winner of the contest if they choose to compete in the International Auctioneer Championship, which will be held in conjunction with the 61st Annual International Auctioneers Conference and Show, July 12- 17, 2010 in Greensboro, North Carolina. If the winner chooses not to enter the IAC, there will be no cash sponsorship from the SDAA.

Declaration of Contest: It is the intention of the South Dakota Auctioneers Association that the contest be conducted as an actual auction, open to the public. All sales are to become bona-fide actual sales. All proceeds from the auction will go to the South Dakota Auctioneers Association.